# Rodrigo Alejandro Renteria Bilbao

## SUMMARY

- Over 4 years experience leading and supervising others.
- Proven ability to interact and communicate with diverse populations.
- Demonstrated passion for facilitating professional development.
- Strong organization and time management skills.
- ▶ Entrepreneur.

## **EDUCATION**

August 2010-2014

**Bachelors in International Commerce** 

Universidad La Salle Chihuahua Chihuahua, Chih, México.

August 2008-2009

**Associates Degree** 

Paradise Valley Community College Phoenix AZ, USA

## RELEVANT COURSEWORK

- **APICS** 
  - Supply chain certification.

## **WORK EXPERIENCE**

Founder and co-owner of Rockies Chicken A New Chick On The Block & Hanky Bar

Rockies Chicken Dec 2021-Present

Hanky Bar March 2020- Present

Key activities:

- In charge of the operational side of the business. Such as working with the architect during the building of the restaurant and administrating the financial side of the construction.
- Manage the day-to-day operations of the restaurant & bar.

- ▶ Hire and train all personnel of the company.
- ▶ Project leader of; startup costs, fixed expenses, variable expenses, mixed expenses.
- Menu design from scratch.
- Work alongside the marketing company to design a marketing strategy.
- Weekly payroll.

# Wesco Integrated Supply • Site Coordinator

Nov 2018- Nov 2019.

# Key activities:

- Manage the supply chain operations of all MRO products for Honeywell Aerospace
- NVD (New vendor development)
  - o Constant search of innovative vendors with new ideas and cost reduction projects.
  - In charge of project designed to develop local vendors with the objective to consolidate as many local vendors as possible. In six months the consolidation of local vendors went up 40%.
- ▶ In charge of the day to day operations of 6 employees.
  - o 5 buyers
  - o 1 quoting specialist
- Weekly metrics
  - o OTD
  - o AR
  - Vendor quality control
  - o Customer satisfaction
- Budget control
  - Manage the monthly AOP budget of the MRO purchases.
    - 1.5 million to 1.7 million of monthly budgets; with the expectancy of meeting the exact number.
  - Implemented vendor PO controls
- ▶ POP saving's
  - o Price negotiations with vendors to create saving's.
- ▶ In charge of the OTD of 50+ vendor's
  - o The abrasive and tooling vendors are critical to the daily operations.
    - In constant search for improvements with the vendors.
    - Negotiations with vendor's in search of better prices and better lead times
- Mark up price negotiations
- Vendor open order's and consignment.
  - Reduce inventory on site by implementing consignment contracts with vendors of high cost and high volume purchases.
  - Guarantee material availability.
- AR discrepancies
  - o RNB
  - o BNR
  - o Price differences

# **Emerson Process Management • Planning Specialist**

## Jan 2017-June 2018

# Key activities:

- ▶ Facilitated the successful transfer of one North American manufacturing site to Mexico and the integration of the operations in a multi-plant environment, this initiative created savings of over \$5M per year.
- Formulated and instituted the materials planning and production planning business process systems as well as the correct use of the ERP system for Chihuahua operations.
- Led the assembly of a lean team comprised of representatives from the stock room, quality, and planning department to diminish the cycle time from receipt to stock process. This initiative reduced cycle time from 5 to 3 days.
- Knowledge of; supply chain processes from customer order entry, materials planning, production planning and shipping.
- Executed and guided critical financial functions that included inventory, sales budgeting, and capacity management.
- Statistical analysis of the production vs demand with the objective of defining a forecast based on historic consumption.
- Responsible for the on-time delivery to customer request date and promise date.
- Key business metrics implementation and tracking.
- ▶ Team leader for the Micro Motion production planning team

# Emerson Process Management • Demand Planner

Mar 2015- Jan 2017

# Key activities:

- Responsible for the planning (remotely) of 5 production lines in Boulder Colorado.
- ▶ Planner for 5 production lines in Chihuahua, Mexico.
- ▶ Daily review with staff management of cells rate, sales, FG inventory, material shortages, projects
- Responsible for the "On demand" orders book to ship
- Responsible for the on-time delivery to customer request date and promise date.
- ▶ Team member of bill of materials structure and audits.
- ▶ Implementation of production shop floor dispatch to facilitate communication between both parties.

#### Others

- Bilingual.
  - o English.
    - 600 TOEFEL
  - Spanish.
- Oracle Business 11i.
- ▶ AS400
- Microsoft Office.
- Marathon runner.